

# Training Tips & Tricks

## Let Google do the Math

The wonderful Google Search can be of considerable easy help in performing mathematical calculations for you. Let's look at an example.

A small-cap company with annual sales (revenue) less than 500 million should grow at least at 15% per year. Large-cap companies with sales greater than 5 billion should grow at 7% for us to have any interest. Now for mid-cap companies with sales between 500 million and 5 billion, we will let Google do the work.

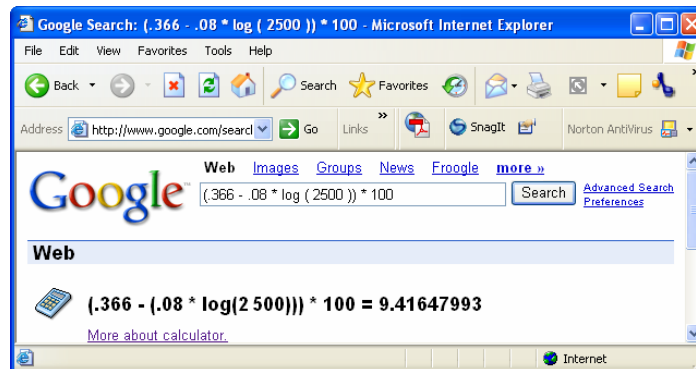
What growth should we expect from a company with \$2,500 in sales?

Open your Internet Explorer to [www.google.com](http://www.google.com).

Type or copy " $(.366 - .08 * \log ( 2500 )) * 100$ " into the Google Search box as appears below.



Click on Google Search and see the results of 9.4%.



For another sales value simply overwrite the 2500 in the search window with your next value for sales.